

Car News

VinFast bets big on resale with 75 per cent buyback promise for VF6, Vf7

By Yash Sunil
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Buying an electric car in India still comes with a big unknown: what will it be worth down the road? VinFast is trying to change that with its new 'value assured' programme for the VF6 and VF7 electric SUVs, offering a company-backed buyback guarantee of up to 75 per cent of the original price after a five-year ownership period. The plan lets buyers choose a two- to five-year structured buyback, giving them a clear idea of future resale value, something most EV buyers in India currently have to guess at. There's extra incentive too: customers upgrading to another VinFast model can get a loyalty benefit, and those trading in petrol or diesel cars may receive additional exchange support. The overall aim is to lower hesitation and make electric ownership feel financially predictable.



The images shown are for illustrative purposes only. Actual vehicle features may vary according to market version and configuration.

[Read more about VinFast's future plans for India here](#)

But let's talk about the vehicles behind the promise. The VinFast VF6 is the more compact of the two, designed as an urban-friendly SUV with a feature set and battery range suited to daily use and highway runs alike. The VF7 sits a step above, a slightly larger SUV with more interior space, additional tech features, and a bit more performance capability.



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Both models offer modern infotainment, connected-car tech, and the fast-charging compatibility buyers now expect from a 2026 EV. In other words, they're not just offering a buyback story; they're backed by products that compete on the substance buyers care about. What this really means is that VinFast isn't just pushing two new SUVs into the market. It's trying to reshape buyer confidence around EV ownership economics. If the resale guarantees hold up once the first delivery cycles complete, this could put pressure on other electric carmakers in India to rethink how they support long-term value, not just launch vehicles.